

## Message Text

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15

ACTION EB-11

INFO OCT-01 NEA-10 ISO-00 XMB-07 DRC-01 CIAE-00 INR-10

NSAE-00 RSC-01 TRSE-00 OMB-01 AID-20 /062 W

----- 098222

R 120850Z NOV 73

FM AMEMBASSY NICOSIA

TO SECSTATE WASHDC 7964

INFO AMEMBASSY BEIRUT

USDOC WASHDC

LIMITED OFFICIAL USE NICOSIA 2301

DEPT PASS EXIM

EO 11652: NA

TAGS: ETRN ETRD

SUBJECT: CYPRUS AIRWAYS TO BUY AMERICAN

1. COMMERCE MINISTRY DIRGEN ELIADES, WHO IS ALSO CHAIRMAN OF THE BOARD OF CYPRUS AIRWAYS (54 PERCENT GOC CONTROLLED), TELLS US THAT CYPRUS AIRWAYS (CY) WILL PURCHASE US WIDE-BODY JET -- EITHER THE LOCKHEED TRI-STAR OR THE DC-9 -- FOR DELIVERY IN 1976. THE CY BOARD OF DIRECTORS SCHEDULED MEET NOV 30 TO MAKE DECISION. ELIADES INSISTS THAT BOARD DECISION WILL BE FINAL BUT NOTES THAT IT WILL HAVE TO BE FOLLOWED BY GOC COUNCIL OF MINISTERS CONSIDERATION OF GOC GUARANTEE FOR FINANCING OF PURCHASE.

2. ACCORDING ELIADES, CHOICE BETWEEN THE TWO AIRCRAFT HINGES UPON DECISION ON WHETHER CY SHOULD ACQUIRE EQUIPMENT COMPATIBLE WITH THAT OF BRITISH AIRWAYS CORP. (E.E., LOCKHEED TRI-STAR) SO THAT BAC COULD CONTINUE PROVIDE ENGINEERING, REPAIR, REPLACEMENT AND LEASING FACILITIES, AS IT DOES FOR CY'S TRIDENTS. THOUGH HE RECOGNIZES THE ADVANTAGES OF THIS CONTINUED COMPATIBILITY, HE IS ALSO CLEARLY ATTRACTED BY THE ADVANTAGES OF CONVERTING TO DOUGLAS FAMILY OF AIRCRAFT, GIVING CY STANDARDIZATION AND

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ENDEPENDENCE.

3. ELIADES SAID CY WAS HIGHLY IMPRESSED WITH BOTH THE  
SUBSTANCE AND PRESENTATION OF MC DONNELL DOUGLAS PROPOSAL  
AND CONFIRMED THAT DOUGLAS TEAM EXPECTS TO RETURN TO CYPRUS  
LAST WEEK NOVEMBER FOR FINAL PRESENTATION. HE ALSO NOTED,  
HOWEVER, THAT CY GENERAL MANAGER SAVVA WAS CURRENTLY IN  
LONDON CONSULTING WITH BRITISH AIRWAYS ON LOCKHEED TRI-STAR  
OPERATIONS. (FYI - IT IS THIS TRIP WHICH CAUSED DOUGLAS  
FINAL PRESENTATION TO BE POSTPONED TO LATE NOVEMBER. END FYI)

4. FYI - WE HOPE TO HAVE CY DECISION FROM ELIADES BY  
DEC 7. END FYI.

5. APPRECIATE DEPT ADVISE LOCKHEED AND MC DONNELL DOUGLAS  
(SHERMAN PRUITT, DOUGLAS AIRCRAFT CO, LONG BEACH, CALIF.,  
TELEPHONE (213) 593-3457) OF SUBSTANCE THIS APPRAISAL,  
PROTECTING ELIADES.  
GRANT

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** AIRCRAFT SALES  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 12 NOV 1973  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** morefirh  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
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**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
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**Office:** ACTION EB  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:**  
**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** morefirh  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 11 OCT 2001  
**Review Event:**  
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**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** CYPRUS AIRWAYS TO BUY AMERICAN  
**TAGS:** ETRN, ETRD, US, CY  
**To:** STATE  
**Type:** TE  
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